



# CITY BAR REPORT

News from the Bar Association of Baltimore City

Ethics Hotline:  
February 2012

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410-230-3811

## CITY BAR BRIEFS

### Milton Talkin Lecture - Using Technology that Won an \$80.8 Million Arbitration Award to Build and Present your Case

The BABC's April Milton Talkin Lecture will be held on Wednesday, April 4, 2012, from 12:00 noon to 1:30 p.m. in the Bar Library's Brown Room, 504 Clarence Mitchell Courthouse. This presentation, by Greg Lawrence of Conti Fenn & Lawrence LLC, will explain the trial strategy employed to obtain one of the largest (if not largest) consequential damages award on record. Included in the presentation will be an explanation of how to convert electronic data (sometimes massive amounts) into a successful trial presentation, including exhibits, opening and closing statements, and demonstrative evidence for use in direct and cross-examination of experts. The presentation will also incorporate the actual tools and examples from the record-high award. Registration is FREE for BABC members. Non members - \$40. For more information, or to register, email [info@baltimorebar.org](mailto:info@baltimorebar.org), or call 410-539-5936.

### BABC Launches Member Get a Member Campaign

The BABC Membership Committee proudly announces its 2012 Member-Get-A-Member Campaign. The campaign will run through May 15, 2012. The Executive Council and Membership Committee are very excited about this campaign and hope it will motivate our existing members to actively pursue and recruit new members. For details about the BABC's membership campaign, including prizes and contest rules, visit the Association's homepage at [www.baltimorebar.org](http://www.baltimorebar.org), or call 410-539-5936.

### When a Friend Is not a Friend - How to Avoid Ethical Pitfalls When Utilizing Social Media in Your Law Practice - WEBCAST NOW AVAILABLE!

This program was presented by the BABC's Professional Ethics Committee on December 13, 2012 with the following guest speakers: Hon. Paul W. Grimm, Chief Magistrate Judge, U.S. District Court for the District of Maryland; Hon. Dennis M. Sweeney, Circuit Court for Howard County (Retired); Glenn M. Gorssman, Esq., Bar Counsel, Attorney Grievance Commission of Maryland; and Paul D. Bekman, Esq., Partner, Salsbury, Clements, Bekman, Marder & Adkins, LLC. The panel addressed many issues, including: utilizing social media in a multi-jurisdictional law practice; inadvertently establishing an attorney-client relationship through social media; ethical issues that arise when it becomes known that jurors are using social media pertaining to an ongoing trial; and more. The webcast is available for a nominal fee of \$15 via the BABC's homepage at [www.baltimorebar.org](http://www.baltimorebar.org).

### Legal Services to the Elderly Celebrates 20 Years of Service

On Thursday, March 29, 2012, at 5:15 p.m., the Bar Association of Baltimore City Legal Services to the Elderly program will celebrate its 20th Anniversary with a wine and cheese reception to be held at the Baltimore Bar Library, Clarence M. Mitchell, Jr. Courthouse, Room 618. The keynote speaker is The Honorable Joseph H.H. Kaplan, Circuit Court for Baltimore City (Retired). Over the past 20 years, Legal Services to the Elderly has provided direct pro bono legal counseling and representation to over 20,000 Baltimore City senior citizens and has provided critical information to thousands more. This amazing accomplishment is due to the ongoing efforts of numerous individuals and organizations, both public and private, who have devoted their time and financial support towards improving the lives of Baltimore's seniors and the City itself. Legal Services to the Elderly is generously supported by the Bar Association of Baltimore City, Baltimore Bar Foundation, Inc., the City of Baltimore Health Department, Maryland Legal Services Corporation, The Harry and Jeanette Weinberg Foundation, Inc., as well as generous contributions from members of the Bar. To RSVP for this event, email Jackie Jones at [jjones@baltimorebar.org](mailto:jjones@baltimorebar.org), or call 410-396-5277.

### Annual Family Law Committee Dinner Program

Mark your calendars for Wednesday, April 25, 2012, the date the Bar Association of Baltimore City and Baltimore County Bar Association will hold its annual joint dinner program. This year's program, hosted by the Bar Association of Baltimore City, will be held at Gertrude's at the BMA, beginning at 6:00 p.m. The topic will be the status of alimony today. More program information, including speakers, will be announced soon. For information, contact the Bar Association of Baltimore City at [info@baltimorebar.org](mailto:info@baltimorebar.org), or call 410-539-5936.

### Domestic Practice Manual Available

The BABC has published a Domestic Practice Manual intended to provide a general guide to domestic practice within the Family Division of the Circuit Court for Baltimore City. The Manual is available for sale. The costs are: \$25 if picked up at Bar headquarters; \$30 if shipped; or \$20 if sent electronically. For information, or to place an order, email [ksanzone@baltimorebar.org](mailto:ksanzone@baltimorebar.org) or order online at [www.baltimorebar.org](http://www.baltimorebar.org).

### Pro Bono Resource Center Training Programs

The Pro Bono Resource Center of Maryland, Inc., is offering free or reduced fee training programs available to attorneys who make a pro bono commitment in the topical area.

### Consumer Bankruptcy and Pro Bono/DAP Training

Friday, March 23, 2012 - 8:30 a.m. to 4:45 p.m.

### Criminal Records Expungement

Tuesday, March 27, 2012 - 9:00 to 11:00 a.m.

### Representing Veterans in Their Claims for Service-Related Disability Benefits

Friday, April 20, 2012 - 1:30 to 4:00 p.m.

For more information and to register for the following programs, visit [www.probonomd.org](http://www.probonomd.org), or contact Kiah Elmore at [kemore@probonomd.org](mailto:kemore@probonomd.org), 410-837-9379 or 800-396-1274.

## SMALL BUSINESS ENTREPRENEUR'S SOURCEBOOK NOW ONLINE

By WILLIAM A. MCCOMAS, ESQ. AND  
DAVID MCL. WILLIAMS, ESQ.

Entrepreneurs take note: *The Maryland Entrepreneur's Guide* is online! The award-winning sourcebook designed to help new and emerging businesses find incubators, financing, guarantees, incentives, economic, educational, and organizational support from state and federal agencies and non-governmental entities is now available to all at the touch of a computer key.

The *Maryland Entrepreneur's Guide* is designed as an essential one-stop informational shop now published in online form as "Wikibook media" in a joint effort of committees of the Bar Association of Baltimore City and the Business Law Section of the Maryland State Bar Association working in conjunction with the Business Law Society of the University of Maryland School of Law. The *Guide* provides a comprehensive index and description of critical information about establishing, funding, and growing businesses in the Free State.

Currently, Maryland's small business entrepreneurs seeking to navigate the complex array of agencies and organizations supporting small business development may have to spend days of researching websites, contacting state and local officials, and meeting with advisors just to gather basic information they need to plan, start and grow their businesses. Until now, no single accessible point source of access information existed.

Originally conceived at the height of the tech boom in the early 1990s by Mark Sargent, then Dean of the University of Maryland School of Law, *The Maryland Entrepreneur's Guide* was intended to help entrepreneurs capitalize on growth opportunities for new and emerging businesses and boost Maryland's entrepreneurial "ecosystem." Its mission was to help Maryland become a thriving center of innovation.

Attorneys in the Emerging Companies Committee of the MSBA Business Law Section developed the content of the *Guide* beyond its origins and won a bar association award for their efforts. But as originally prepared in hard paper copy, access to the *Guide* was limited and without relatively substantial care and updating, it was certain to soon become obsolete, at least in part.

The inspiration to launch a version of the *Guide* in Wikibooks grew from the thriving growth of the Internet and its many advantages over the prior hard-copy format. Getting the hard-copy text into Wikibooks format was the least of the problem. The greater challenge was to change the myriad

street addresses and telephone numbers into website addresses and hyperlinks.

Then in 2009, seeking ways to address some of the obstacles to entrepreneurial success in a city suffering from economic crisis, the Business Law Committee of the BABC took on the effort to finalize and promote the Wikibooks version of *The Maryland Entrepreneur's Guide*.

In Wikibooks format the *Guide* is not only a "one-stop shop" accessible to all offering a broad compendium of information but also a dynamic resource that can be updated by the agency officials and institutional sponsors most knowledgeable of the topics.

The beauty of the Wikibooks system is that not only officials and sponsors but all those who read and use *The Maryland Entrepreneur's Guide* (entrepreneurs and early stage investors) and all other stakeholders in the Maryland entrepreneurial community (legal, finance, and tax advisors, lenders, educators, etc.) have reason and opportunity to share their knowledge and experience and make the *Guide* a definitive source-book.

Contributors to WikiBooks are encouraged to set up an account - simply a username and password - and make edits from that account. Contributions are subject to published licenses that permit use, modification, and publication while preserving certain contributor's rights. Edits are public, attributed to a contributor's account, and can be checked (and reversed if needed).

There may never be any single supervising editor of *The Maryland Entrepreneur's Guide*, but Business Law Society members at Maryland Law School, working with the contributing committees of the BABC and the MSBA, likely will review the *Guide* periodically to help address any problems.

Maryland has gained a reputation for attracting outstanding entrepreneurs. Financial support, tax and other incentives, educational and institutional facilities have helped attract talent. For Maryland to capitalize on and further leverage its successes, and in order to foster entrepreneurial development and encourage small businesses to flourish, those of us who serve the business community - and benefit from its prosperity - must ensure that those who need the critical information have it - accurately and conveniently - at their disposal. *The Maryland Entrepreneur's Guide*, is central to that effort.

For more information, go to <http://mdenhandbook.org/>

## CALENDAR

March 12 12:00 noon	Federal Practice Committee Meeting
March 13 5:15 p.m.	Bench-Bar Committee Meeting
March 14 12:00 noon	Lawyer Referral and Information Service Committee Meeting
March 20 12:30 p.m.	District Court Bench-Bar Subcommittee Meeting
March 21 12:00 noon	Executive Council Meeting
March 23 4:00 p.m.	Strategic Planning Committee Meeting
March 27 12:30 p.m.	Family Law Committee Meeting
March 28 12:00 noon	Baltimore Bar Foundation Board of Trustees Meeting
March 29 5:00 p.m.	Legal Services to the Elderly 20th Anniversary Celebration

The Bar Association of Baltimore City encourages its members to patronize the following businesses that generously support our organization. When you contact our sponsors, please mention this ad and that you are a member of the Bar Association of Baltimore City.

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For information about Sponsorship Opportunities, call Bar Headquarters at 410-539-5936.

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For information about our sponsorship program, visit us at [www.baltimorebar.org](http://www.baltimorebar.org), email [info@baltimorebar.org](mailto:info@baltimorebar.org), or call Bar headquarters at 410.539.5936.



# BAR ASSOCIATION of BALTIMORE CITY

PROFESSIONALISM  
COMMUNITY SERVICE  
JUSTICE



**The Bar Association of Baltimore City  
April Milton Talkin Lecture  
Sponsored by the Technology Committee**

**Using Technology that Won an \$80.8  
Million Arbitration Award to Build and  
Present Your Case**

*By Greg Lawrence, Conti Fenn & Lawrence LLC*

Milton Talkin Lecture Series

When:

Wednesday  
April 4, 2012  
12:00 to 1:30 p.m.

Where:

Clarence Mitchell Courthouse  
Room 504  
(Bar Library's Brown Room)

Admission:

BABC Members – FREE  
Non-Members \$40

This presentation will explain the trial strategy employed to obtain one of the largest (if not the largest) consequential damages award on record—an \$80.8 Million consequential damages award in an arbitration. Included in the presentation will be an explanation of how to convert electronic data (sometimes massive amounts) into a successful trial presentation, including exhibits, opening and closing statements, and demonstrative evidence for use in direct and cross-examination of experts. The presentation incorporates the actual tools and examples from the record-high \$80.8 million award:

- Hosted database for document review and production (actual product: Case Vault)
- Litigation Support Software (actual product: CaseMap)
- Trial presentation software (actual products: TimeMap and PowerPoint)

**About the Speaker:**

Greg Lawrence is a litigator and partner at Conti Fenn & Lawrence LLC. Greg is also an adjunct law professor at the University of Baltimore School of Law, where he teaches Securities Regulation. Previously, Greg was an Enforcement Attorney for the Securities and Exchange Commission in D.C. for six years, where he notably spearheaded the AOL Time Warner investigation. Prior to the SEC, Greg was a litigation associate at Saul Ewing LLP. Greg graduated from University of Baltimore School of Law, where he was Editor in Chief of the Law Review.

**For information or to register, email [info@baltimorebar.org](mailto:info@baltimorebar.org), or call 410-539-5936.**

**The Bar Association of Baltimore City  
Memorial Services**

Thursday, May 17, 2012  
Ceremonial Courtroom 400  
Clarence M. Mitchell, Jr., Courthouse  
4:30 p.m.

Paying respect to the departed members of the Bar is a special responsibility and duty that we all share. In 2011, the following members of the Baltimore Bar died.

Bryan J. Akman Patrick K. Arey Robert H. Bouse, Sr. Lowell R. Bowen Calvert R. Bregel, Sr. Winston T. Brundige William J. Denton Martin A. Dyer Christopher M. Fascetta Richard A. Fine Harold I. Glaser Robert B. Green Charles B. Heyman John P. Hull	Michael W. Lower David R. Owen H. Emslie Parks Brandi L. Phillips Jeffrey J. Plum David J. Preller, Sr. Konstantine J. Prevas Walter A. Rafalko George B. Rasin William Donald Schaefer Suzanne R. Sherwood Marvin P. Sklar Robert P. Thompson Marvin C. Wahl
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To honor their contributions to the bench, bar, and Baltimore community, the Bar Association of Baltimore City invites you to attend these Memorial Services. The Services will be followed by a reception in Kaplan Court, 2<sup>nd</sup> Floor, Clarence M. Mitchell, Jr. Courthouse.

Please call Bar Headquarters at 410-539-5936, or email [pdegulmi@baltimorebar.org](mailto:pdegulmi@baltimorebar.org), to let us know if we have omitted anyone from the above list.

# Mark Your Calendars

**Thursday, March 29, 2012**  
Legal Services to the Elderly 20th Anniversary Celebration

**Tuesday, April 17, 2012**  
Government/Public Interest Lawyers' Annual Awards Reception

**Saturday, April 21, 2012**  
Annual Law Day for Seniors

**Saturday, May 12, 2012**  
Pro Bono Day

**Thursday, May 17, 2012**  
Annual Memorial Services

**Wednesday, May 30, 2012**  
Bar Association of Baltimore City,  
Young Lawyers' Division, and  
Baltimore Bar Foundation Annual Meeting

**Monday, June 25, 2012**  
Baltimore Bar Foundation  
Annual Golf Outing  
County Club of Maryland